



TENANT MANAGEMENT & DISTRIBUTION

Managing tenant provisioning, security, and distribution at scale is a challenge—especially when your team is focused on product innovation.

Manual processes, compliance headaches, and cloud marketplace integrations slow growth and create inefficiencies. Creating an automated, consistent, stable, and secure platform through which the creation and distribution of Azure tenants and content can be managed, reduces operational complexity to free up engineers to focus on building and improving core products.

Valorem Reply's end-to-end Tenant Management & Distribution solutions are robust systems that modernize over time to help standardize and optimize the delivery of tenant environments for Customers as well as your internal Marketing, Engineering, Product Development, Learning and Partner teams. For over a decade, we have helped large software organizations deliver more secure environments by automating the process to create and configure tenant environments while enabling usage-based billing and metering at the tenant level.

With proven expertise in the scale that modern cloud-based work demands, we support many different types of environments made up of different durations, user count, licensing, and regions. Whether your focus is on customization, scalability and security for internal development and training environments or cost efficiency, seamless distribution and integration with cloud marketplaces for customers, we help you reach your business goals faster.





VALOREM REPLY'S TENANT MANAGEMENT & DISTRIBUTION SERVICES

Valorem Reply's long-standing build and maintenance history on mission critical tenant management platforms has uniquely positioned our team to provide the scale and tribal knowledge you need to drive your business.



Subsidiary & Departmental Multi-Tenancy

Provide isolated yet interconnected tenant environments for different business units while enabling cost allocation and charge back reporting per department.



Compliance & Data Residency Management

Maintain separate tenants to comply with regional laws while enforcing internally mandated compliance security policies.



Cost Optimization & Resource Tracking

Track resource usage per tenant and enforce licensing tiers to optimize costs and implement automated deprovisioning to reduce cloud waste.



Multi-Tenant SaaS Delivery & Consumption

Provision isolated tenants for using SaaS products while ensuring data security and compliance with role-based access controls for different business units. Optimize multiregion deployments for global users.



Automate Tenant Onboarding

Enable seamless self-service tenant provisioning when a new customer signs up with automated setup workflows, including identity management, user roles and security policies.



Marketplace & Partner Reseller Environment

Automate provisioning for customers purchasing through cloud marketplaces and enable distributors and resellers to manage tenant provisioning for their end customers.



Tenant Lifecycle Automation

Handle tenant upgrades, downgrades, suspensions and deprovisioning automatically with self-service capabilities for customers.



Cross-Cloud & Hybrid Deployment Support

Enable multi-cloud tenant provisioning and support hybrid deployments.

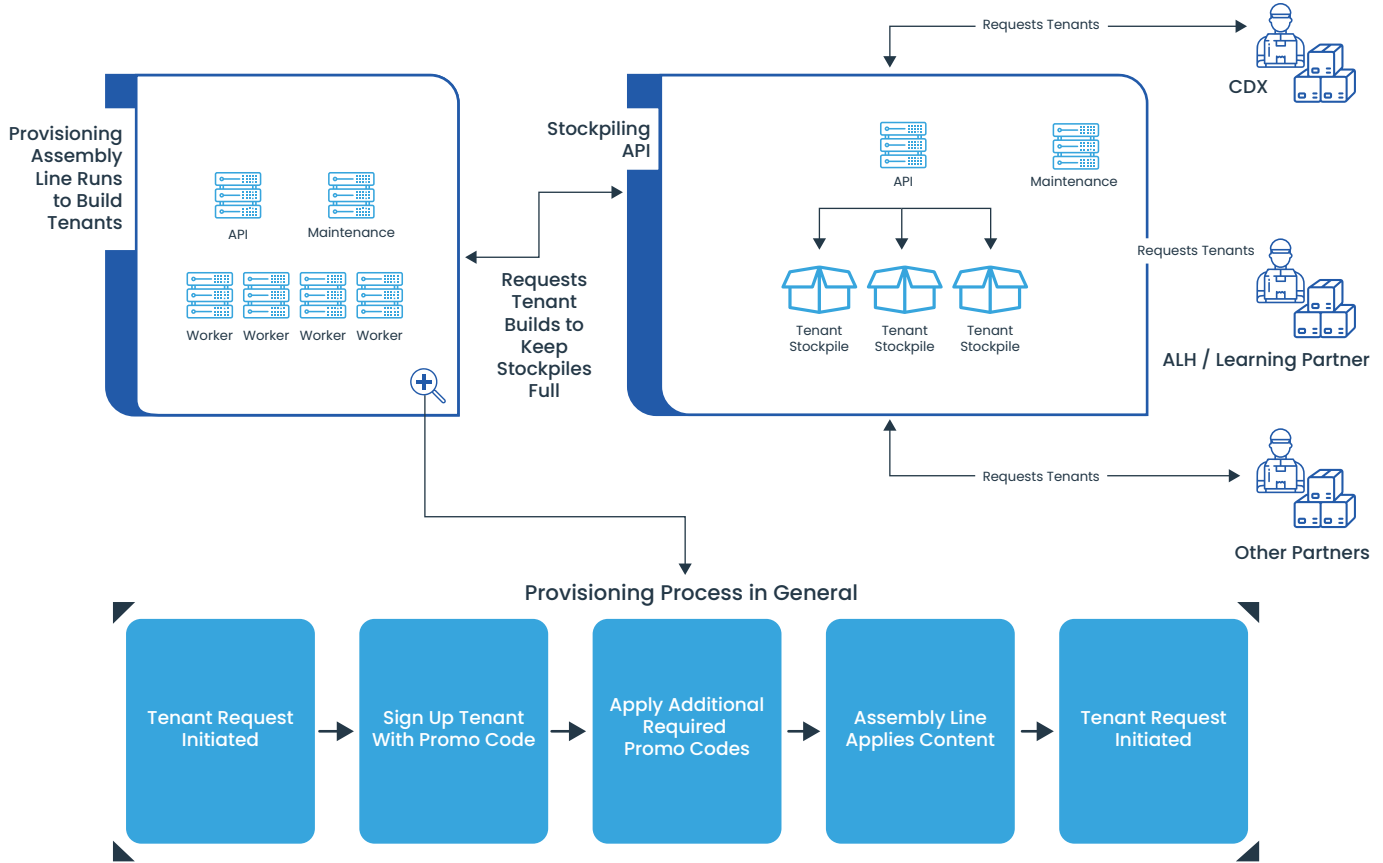


Developer, Test, Training & Sandbox Environments

Automate environment provisioning for testing, staging and production with self-service access to engineering teams or create temporary environments for employees to onboard and train.



AN AUTOMATED TENANT PROVISIONING PLATFORM



Platform Benefits

- **Automation** at varying degrees reduces setup in your own environment.
- **Scalable** with the creation of multiple concurrent environments.
- **Agile** new tenant type turnaround in 1-4 weeks depending on configuration needs.
- **Real-time** content pack updates with most up to date GA products and features.
- **Cross-team Connections** with breadth of platform insights into orgs with similar interests.
- **Flexible Usage** of tenant environments to support internal SaaS use, events, self-learning, labs, skilling, airlifts, customer demos, sales motions and so much more.
- **Low Security Risk** tenant environments can be timeboxed and automated to revoke upon expiration.
- **Enhanced Performance** with global tenant environment production that reduces latency.



Ask about how **Valorem Reply's Tenant Management & Distribution** services can help reduce the burden on your engineering teams so they can focus on more strategic tasks that drive your programs and products forward.

